

Job Posting

Habitat SHR Development Director

Habitat for Humanity of South Hampton Roads (SHR), an independent 501(c)3 affiliate of Habitat International and a leader in affordable housing solutions, is seeking a dynamic, proven Development Professional to lead its recently expanded, Strategic Development Mission. Habitat SHR will be redoubling its efforts in building and selling affordable homes for low-income families and quadrupling its efforts in providing critical home repairs to income-constrained homeowners.

The Development Director reports to and partners with the Executive Director to set strategic fundraising direction and goals. He/she has complete responsibility for all fundraising, marketing, event planning and communications activities. He/she will also directly supervise an experienced non-government grant writer, a contracted public relations firm and a Communication/Administrative Manager responsible for marketing communications, corporate website, social media and CRM (NEON)/donor admin. The director is the staff representative on the Development Committee and at Board of Directors meetings.

The ideal candidate will have a bachelor's degree with a five-to-seven-year history of identifying and cultivating major donors and corporate philanthropic decision makers for a non-profit entity. They must have a demonstrated track-record of recruiting, building and growing a donor base and soliciting individual donations. Excellent, persuasive communications skills with an ability to relate to and develop relationships is a must. Experience utilizing a CRM software is also a priority.

Salary range is \$90,000 to \$100,000, dependent upon experience and accomplishments. Habitat SHR offers an excellent benefit package.

Candidates interested in working for one of the most positively recognizable brands in the country, who have the experience noted above, who want to make a significant difference and who have the drive and skill-sets to take Habitat SHR to the next level, should submit resumes and salary requirements, in confidence, to executivedirector@shrhabitat.org PLEASE NO PHONE CALLS.

Habitat SHR is an Equal Opportunity Employer